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## KEVIN G. JOSEPH

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Kevin G. Joseph joined Weber Wood Medinger (WWM) in 2017. He became a Vice President in 2018. Kevin leads WWM's technology initiatives and plays an integral part in negotiating complex sale leaseback deals.



Prior to joining WWM, Kevin served as a Cybersecurity Executive and Strategist for IBM's fortune 500 retail accounts throughout North America. In his role at IBM, he was responsible for building cost effective security plans that focused on optimizing security environments, stopping advanced threats, protecting critical assets and safeguarding cloud and mobile. He also managed and led IBM Security product specialist teams, subject matter experts, certified technical professionals and research advisors to help set a strategic vision and direction for his clients.

Kevin Joseph is currently on the advisory board of the Flyer Angel Investment Fund, a private equity fund at the University of Dayton. He is also on the junior board for the Greater Cleveland Film Commission and the Young Alumni Council at St. Ignatius High School. Kevin has been recognized for his knowledge of the technology industry by [securityintelligence.com](http://securityintelligence.com), where he frequently contributes.

Kevin graduated cum laude from the University of Dayton's School of Business where he earned a Bachelor of Science in Business Administration degree with focuses in Entrepreneurship, Management and Finance. He is also a graduate of Cleveland St. Ignatius High School.

Kevin also graduated from IBM's world class Global Sales School with honors and distinction. He has been recognized for his integrity, loyalty and trust in both business and personal matters.

Prior to joining IBM, at age 21, Kevin worked as a Senior Private Equity Analyst where he managed a \$1,000,000 dollar private equity portfolio and was responsible for investing in early-stage ventures based on due diligence consisting of metrics and analytics such as SWOT analysis, growth potential, financial health and risk analysis.

Kevin holds certifications as a Cisco Sales Expert, VMware Sales Professional (VSP 5.5), VMware Cloud Provider (VSP-CP), EMC Sales Technologies, Microsoft Mid-market Solution Provider and an Ohio Real Estate Licensee.